

Scott's Top Ten Traits for Youngevity Success

- **Must be Persistent (You WILL have Obstacles & Setbacks)**
 - Demonstrate Determination and Resilience
 - Consistently Working towards Goals despite obstacles & setbacks
 - You do it UNTIL you WIN
- **Vision (Believe in the end result)**
 - What you want to achieve
 - When you BELIEVE, then YOU will create ACTIONABLE goals
 - When you have CLEAR VISION, allows you to see what you need to see, and tune out what is not relevant
- **Self Discipline**
 - Ability to control impulses and stay focused on tasks at hand
 - Leads to productivity
 - Ability to say NO to all the wrong things and YES to all the RIGHT things
 - You don't need to hang out in the bar or social clubs
 - Yes to the right relationships, people, and networking opportunities
 - No to the wrong foods, Yes to the healthy foods
 - No to lethargy, Yes to working out
- **Adaptability**
 - Flexible & open to change
 - Will allow you to PIVOT and adjust your strategy as needed
 - Who are you listening to, and listen to people who have done it
- **Strong Work Ethic**
 - I am committed to my work and often go above & beyond
 - Personal Use of the product and show others why they need to do it
 - Show the plan, and meet people where they are at
 - Late Nights and Early mornings sometimes matter
 - Eat Healthy, Think Healthy, Workout and goals
- **Must have CONTINUOUS LEARNING**
 - Prioritize personal & professional development
 - Constantly seeking new knowledge & new skills
- **Must have networking skills**
 - Builds & maintains strong relationships
 - Leveraging their network for support & opportunity
 - Will be there for support & opportunity
 - This is your brain with & without 90 for Life
- **Confidence**
 - Excuses of Maybe
 - You Believe in your abilities and decisions
 - I Believe in my abilities and decisions
 - Helps me take calculated risks
- **Have a High EQ (Emotional Intelligence)**
 - Strong understanding of your own emotions and the emotions of others
 - You can feel other people's emotions
 - Wisdom surpasses understanding
 - When YOU get REAL, then you can really FEEL
 - Aid you in effective communication & relationships
 - You get Heart 2 Heart
- **Goal Oriented Mindset**
 - If you don't, you will be in trouble
 - If you do, You will be a champion
 - Clear Goals and actionable plans to achieve them
 - When Scott started no 90 Essential Minerals
 - Execute the already made action plans for achieving goals
 - Maintain your focus on the long-term objectives

Can be cultivated or developed overtime...